



CLARK / SMOOT AT CITY CENTER, A JOINT VENTURE (JV) invites you to submit a bid for everything in your line of work for the following project:

City Center DC Washington, DC

This is a Pre-Solicitation Notice

Bid Timeline: Please see the attached bid schedule for specific timing. The project will be bid in four (4) packages, with the first package being issued on Monday, October 18, 2010. Subsequent packages will be issued every two weeks. Separate Bid Package Solicitations will be issued for each package. Please see the attached letter from Hines/Archstone outlining the process for the upcoming procurement.

Project Description: Located at the site of the former DC Convention Center in Washington, DC. Project contains two (2) Office Buildings [500,000sf total], two (2) Rental Apartment Buildings [500,000sf total], two (2) Condominium Buildings [330,000sf total], and a [900,000sf] Below Grade Parking Garage, as well as an extensive sitework package. Construction will start in the second quarter of 2011. Trades include: Earthwork, support of excavation, concrete paving, bit paving, site utilities, plantings, CIP, precast, masonry, terracotta rain screen, misc metals, rough carpentry, millwork, waterproofing, metal panels, roofing, caulking, metal doors and frames, glass and glazing, drywall, tile, resilient and carpet flooring, fireproofing, painting, toilet compartments, access flooring, extinguishers, toilet accessories, window washing equipment, residential appliances, residential cabinets, loading dock equipment, entrance mats, elevators, mechanical, electrical, fire protection, ductbank, concrete sealer, and final cleaning.

Drawings and Specifications: Information on how to obtain drawings will be issued with each Bid Package Solicitation. Drawings will not be available prior to the 'Documents Issued' date for each package as indicated on the attached schedule.

Certified Business Enterprise (CBE) Requirements: It is a Project requirement that 35% of the work be performed by Certified Business Enterprises (CBE's) as certified by the District of Columbia's Department of Small and Local Business Development (DSLBD). Clark/Smoot will consider the Bidder's CBE participation plan as a material factor in its determination of the lowest, most responsive and best value bid received. We encourage meaningful joint ventures between CBE and non-CBE firms.

For your convenience, **ON BID DAY ONLY**, you can call directly into our bid room at

Phone: 301-272-8200

Fax: 301-272-1922

For More Information, please see the attached list of estimators and trades. Please contact the estimator that is assigned to your trade for additional information on the project scope and timing.

We request bids from small, disadvantaged, minority and women owned subcontractors and suppliers.

City Center DC

October 11, 2010

Bid Schedule

Package 4 (Garage, Sitework , Structure, Elevators)

Documents Issued	October 18, 2010
Bids Due (12:00 Noon)	November 18, 2010
Determine Competitive Range	November 19, 2010
Meetings w/ Subcontractors	November 29 - December 2

Package 2 (Rentals)

Documents Issued	November 1, 2010
Bids Due (12:00 Noon)	December 2, 2010
Determine Competitive Range	December 3, 2010
Meetings w/ Subcontractors	December 6 -December 10

Package 3 (Condos)

Documents Issued	November 15, 2010
Bids Due (12:00 Noon)	December 16, 2010
Determine Competitive Range	December 17, 2010
Meetings w/ Subcontractors	December 20 - 23

Package 1 (Offices)

Documents Issued	November 29, 2010
Bids Due (12:00 Noon)	January 6, 2011
Determine Competitive Range	January 7, 2011
Meetings w/ Subcontractors	January 10 - January 13

MEP Mandatory Pre-Bid (All Packages) November 2, 2010

Final GMP Due February 1, 2011

Construction NTP April 1, 2011



October 18, 2010

Owners Notice to Subcontractors and Suppliers

Hines|Archstone, the Owner and developer of CityCenterDC (www.citycenterdc.com), has an agreement with Clark/Smoot at CityCenter, a Joint Venture (JV), to act as the general contractor for the construction of the CityCenterDC project. The project has been designed and documents prepared into four separate packages:

- Package 1. Office Buildings. Two buildings, 11 stories tall with approximately 296,000 SF each. Office structure, stone, and elevators to be bid with Package 4.
- Package 2. Rental Buildings. Two buildings, also 11 stories tall with approximately 290,000 SF each. There are 458 apartments between the 2 buildings. Structure and elevators to be bid with Package 4.
- Package 3. Condominium Buildings. Two buildings, one 11 stories tall and approximately 200,000 SF, the other, 10 stories with 195,000 SF. There are 216 condo units between the 2 buildings. Structure and elevators to be bid with Package 4.
- Package 4. Below Grade/Common Areas. Four levels of below grade parking and loading at 915,000 SF and nearly 6 acres of landscaping and paving of streets, sidewalks, and parks. Included with this bid will be all structures and elevators plus the stone for both the Office and the Common Areas.

Each of these packages is a sizeable project by itself, therefore each bid package will have a separate bid period to allow for subcontractor participation on multiple bid packages. The total bid period for the 4 packages will extend over several months starting October 18, 2011. Clark/Smoot will be providing directions and scheduling for each package.

The Owner will take an active part in the selection of subcontractors for this project and has been working closely with Clark/Smoot to assure our team and the subcontractor community of a fair and well-organized bid process. We respect Clark/Smoot's expertise in this area and look forward to an exciting, inclusive approach to pricing this project.

CityCenterDC has a targeted Local Small and Disadvantaged Business Enterprise (LSDBE) goal of 35% and First Source Employment goal of 50% of new hires pursuant to agreements with the District of Columbia. Because the Owner and Clark/Smoot intend to achieve or better these goals, the project was prepared in the multiple packages described above to provide a greater opportunity for participation by small firms. Subcontractors are encouraged to become certified as a LSDBE or form joint ventures with LSDBEs in accordance with DC government regulations and the requirements of this project.

Prior to the General Contractor receiving a Notice to Commence on the project, the Owner must establish a Guaranteed Maximum Price (GMP) with the General Contractor for each package. Once

555 13th Street, NW, Suite 1020E
Washington, DC, 20004
P 202.347.6337
F 202.347.2802

Owner's Notice to Subcontractors and Suppliers
CityCenterDC
Washington, DC

October 18, 2010

the GMP's are established, certain final approvals will be required from the project's key investor and the District of Columbia. This approval process is expected to take a period of time from assembly of the construction contracts and the last bid package. We hope that the bidders understand that Hines|Archstone and Clark/Smoot will be completing 4 bids and 4 GMP's concurrently. We request that you be patient during this period.

The Owner expects to approve awards and provide Clark/Smoot JV a notice to proceed in the second quarter of 2011 pending completion of all necessary conditions.

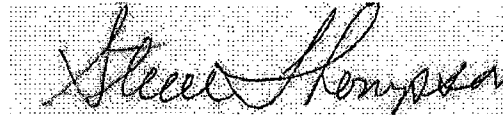
Sincerely,

Hines



Michael Greene
Vice President, Construction

Archstone



Steve Thompson
AVP Mixed Use East Group

City Center DC

October 11, 2010

Clark/Smoot Estimator Assignments

Estimator	Phone	Email
Tripp Bailey	(301) 272-6810	tripp.bailey@clarkconstruction.com
Scott Betteker	(301) 272-8325	scott.betteker@clarkconstruction.com
John Campbell	(301) 727-8120	john.campbell@clarkconstruction.com
Tom Cross	(301) 272-7445	thomas.cross@clarkconstruction.com
Chad Dolgin	(301) 272-8134	chad.dolgin@clarkconstruction.com
Casey Gwei	(301) 272-6824	casey.gwei@clarkconstruction.com
Will Holliday	(301) 272-6714	william.holliday@clarkconstruction.com
Tim Kamas	(301) 272-8347	timothy.kamas@clarkconstruction.com
Nicole Maya	(301) 272-6992	nicole.maya@clarkconstruction.com
CC Newman	(301) 272-7429	cecilia.newman@clarkconstruction.com
Deirdre Seifried	(301) 272-8350	deirdre.seifried@clarkconstruction.com
Gerry Stosek	(301) 272-8382	gerry.stosek@clarkconstruction.com
Mary Thomas	(301) 272-6954	mary.thomas@clarkconstruction.com
Jackie Washington	(202) 243-6688	jwashington@srsmoort.com
Ximon Zhu	(301) 272-8314	ximon.zhu@clarkconstruction.com

Trade	Estimator Contact
Final Cleaning	CC Newman
Layout and Survey	CC Newman
Excavation	Will Holliday
Support of Excavation	Will Holliday
Landscaping	Scott Betteker
Site Utilities	Will Holliday
Asphalt Paving	Scott Betteker
Concrete Paving	Scott Betteker
Unit Pavers	Scott Betteker
Fountains	CC Newman
Striping	Scott Betteker
Dry Utilities	Will Holliday
CIP Concrete	Tim Kamas
Architectural Precast	CC Newman
Dimensional Stone	Chad Dolgin
Masonry	Mary Thomas
Terracotta Rain Screen	CC Newman
Structural Steel/Misc. Metals	Nicole Maya
Expansion Joints	CC Newman
Ornamental Metals and Railings	Nicole Maya
Rough Carpentry	Scott Betteker

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Nicole Maya	(301) 272-6992	nicole.maya@clarkconstruction.com
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Deirdre Seifried	(301) 272-8350	deirdre.seifried@clarkconstruction.com
Gerry Stosek	(301) 272-8382	gerry.stosek@clarkconstruction.com
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Jackie Washington	(202) 243-6688	jwashington@srsmoort.com
Ximon Zhu	(301) 272-8314	ximon.zhu@clarkconstruction.com

Trade	Estimator Contact
Architectural Woodwork	Scott Betteker
Waterproofing	Nicole Maya
Roofing	Nicole Maya
Fireproofing	Mary Thomas
Metal Panels	Tim Kamas
Caulking	Mary Thomas
Doors Frames and HW	Chad Dolgin
OH Doors	Mary Thomas
Glass and Glazing	Tim Kamas
Drywall	Chad Dolgin
Carpet/Resilient/Wood Flooring	Jackie Washington / Casey Gwei
Tile	Jackie Washington / Casey Gwei
Special Flooring	Jackie Washington / Casey Gwei
Fabric Wall Panels	Ximon Zhu
Veneer Plaster	Jackie Washington / Casey Gwei
Cement Underlayment	Jackie Washington / Casey Gwei
Painting	Jackie Washington / Casey Gwei
Fire Extinguishers	Tom Cross
Postal Specialties	Tom Cross
Toilet Accessories	Tom Cross
Toilet Compartments	Tom Cross

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Jackie Washington	(202) 243-6688	jwashington@srsmoot.com
Ximon Zhu	(301) 272-8314	ximon.zhu@clarkconstruction.com

Trade	Estimator Contact
Wiremesh Partitions	Deirdre Seifried
Wall and Corner Guards	Deirdre Seifried
Shower Doors	Ximon Zhu
Lockers	Tom Cross
Louvers	Deirdre Seifried
Blinds/Shades	Ximon Zhu
Façade Access Equipment	Ximon Zhu
Entrance Mats	Deirdre Seifried
Stone Countertops	Ximon Zhu
Loading Dock Equipment	Deirdre Seifried
Pool	Mary Thomas
Lifts	Chad Dolgin
Trash Chutes	Casey Gwei
Appliances	Ximon Zhu
Residential Casework	Ximon Zhu
Elevators	Chad Dolgin
Mechanical	Gerry Stosek / Tripp Bailey
Fire Protection	Gerry Stosek / Tripp Bailey
Controls	Gerry Stosek / Tripp Bailey
Electrical	John Campbell / Deirdre Seifried
Telecom/Data	John Campbell / Deirdre Seifried