

**PRE-INVITATION CONFERENCE
OLD CONVENTION CENTER SITE REDEVELOPMENT
WASHINGTON, DC**

Kennedy Recreation Center
1401 7th Street, NW, Washington, DC

September 14, 2006

EXPRESSIONS OF INTEREST

Hines | Archstone-Smith is seeking consultants for Architecture/Engineering Services for the Design and Construction Phases of the Old Convention Center Site Redevelopment Project in downtown Washington, DC.

The Owner has agreed that during the project's preconstruction/construction phase, it will achieve a goal of utilizing LSDBE consultants and contractors pursuant to contracts with an aggregate value of no less than 35% of the project's preconstruction/construction costs. Therefore, firms that are interested in proposing for this work are encouraged to include LSDBE firm(s) as partners, sub-consultants, or otherwise named members making up 35% or more of the proposed fee.

All interested consultants (including LSDBE-certified firms) are encouraged to submit an Expression of Interest to Shalom Baranes Associates.

Attention: **John Moyer**
Senior Associate
Shalom Baranes Associates
3299 K Street, NW Suite 400
Washington, DC 20007
Phone: 202-342-2200

With copies sent to:

Mike Greene
Vice President - Construction
Hines
555 13th Street NW, Suite 1020 East
Washington, DC 20004
Phone: 202-347-6337

Herb Lawhorn
Vice President
Archstone-Smith
2345 Crystal Drive 11th Floor
Arlington, VA 22202
Phone: 703-920-8500

The Expressions of Interest should contain the following information:

1. Firm Background / Qualifications
2. Resumes of Key People
3. Professional References
4. Client References
5. Example Projects in DC and Other locations
6. Proof of LSDBE Certification by DC Dept. of Small and Local Business Development or Ability to Attain LSDBE Requirement Through Joint Venture or Partnership
7. Insurance Coverage
8. CADD Capabilities
9. QC Program

All Expressions of Interest should be received prior to October 1, 2006.

Individual meetings are available upon request.

Requests for Proposal (RFP's) will be issued over the next several months to firms based upon a review of their qualifications.

For technical inquiries concerning the Project, please contact Mike Greene at (202) 347-6337 or John Moyer (202) 342-2200, or visit the Project website at: www.oldconventioncenter.com.

For questions concerning the employment and contracting compliance requirements on the Project, please contact L. S. Caldwell & Associates, Inc. at (301) 587-7600.

Hines /Archstone-Smith is committed to complying with its Memorandum of Understanding with the District of Columbia Department of Small and Local Business Development and strongly encourages certified Local, Small or Disadvantaged Business Enterprises (LSDBE) firms to submit expressions of interest.